



Smart Selection

PROMOTIONS

Smart Selection DataCenter

Q1FY25

ARROW ECS



Smart Deals PowerEdge Avril

WER
CNE (Israel excluded)
UK/France/Germany
B2B
ALL RTM



DOUBLE Smart Deals

KIOXIA

Des offres spéciales. Abordables. Simples. Rapides.



Avril est deux fois meilleur cette année,
du 2 au 30 retrouvez nos remises DOUBLE sur une sélection de
serveurs PowerEdge.

Trouvez le serveur qui correspond le mieux à vos besoins.

Pourquoi choisir Smart Selection ?

- Configurations les plus vendues
- Meilleur prix disponible
- Des promotions supplémentaires s'appliquent
- Offres flexibles
- Commande simplifiée

Smart Selection Servers

PowerEdge R6625

PowerEdge R7625

PowerEdge R660XS



jusqu'à 500 € de réduction

jusqu'à 500 € de réduction

jusqu'à 500 € de réduction

per662504a:
Smart Selection Flexi | 10x2.5" | 2x-9334 | 8x16GB | 2x960GB SSD SATA | 2x-1100W | H755 | 3Yr Basic NBD

per762501a:
Smart Selection Flexi | 12x3.5" | 2x9124 | 4x16GB | 1x480GB SSD SATA | 1100W | H355 | 3Yr Basic NBD

per6604a:
Smart Selection Flexi | 10x2.5" | 2x410Y | 4x16GB | 2x960GB SSD SATA | 2x700W | H755 | 3Yr Basic NBD

Order Code	Description	Remise
per6604a	Smart Selection Flexi 10x2.5" 2x410Y 4x16GB 2x960GB SSD SATA 2x700W H755 3Yr Basic NBD	500 €
per7604a	Smart Selection Flexi 12x3.5" 2x4410Y 4x16GB 2x960GB SSD SATA 2x700W H755 3Yr Basic NBD	500 €
per752509a	Smart Selection Flexi 12x3.5" 2x7313 4x16GB 2x480GB SSD SATA 2x700W H755 3Yr PS	400 €
per660xs4a	Smart Selection Flexi 8x2.5" 2x4410Y 4x16GB 2x600GB HDD SAS 2x700W H755 3Yr Basic NBD	400 €
per760xs4a	Smart Selection Flexi 16x2.5" 2x4410Y 4x16GB 2x600GB HDD SAS 2x700W H755 3Yr Basic NBD	400 €
emea_pet5601a	Smart Selection Flexi 8x3.5" 4410Y 1x16GB 1x600GB HDD SAS 2x700W H355 3Yr Basic NBD	200 €
per660xs1a	Smart Selection Flexi 8x2.5" 4309Y 1x16GB 1x600GB HDD SAS 700W H355 3Yr Basic NBD	200 €
per750xs1a	Smart Selection Flexi 8x3.5" 4310Y 1x16GB 1x600GB HDD SAS 700W H355 3Yr Basic NBD	200 €
emea_pet3601a	Smart Selection Flexi 8x3.5" E-2414 1x16GB 1x2TB HDD SATA 700W H355 3Yr Basic NBD	150 €
emea_per3601a	Smart Selection Flexi 4x3.5" E-2414 1x16GB 1x2TB HDD SATA 700W H355 3Yr Basic NBD	150 €
pet1502a	Smart Selection Flexi 4x3.5" E-2314 1x16GB 2x2TB HDD SATA 300W H355 3Yr Basic NBD	100 €
per2502a	Smart Selection Flexi 4x3.5" E-2314 2x16GB 2x2TB HDD SATA 700W H355 3Yr Basic NBD	100 €

* Toutes les offres promotionnelles sur les produits AMD sont valables jusqu'au 3 mai.

KIOXIA et Dell Technologies continuent de proposer des solutions de pointe en matière de disques SSD pour accompagner les clients dans leur transformation digitale.

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Smart Deals

Innovier plus rapidement.
Moderniser l'IT.



Des offres spéciales. Abordables. Simples. Rapides.

Ne passez pas à côté de nos offres Smart Selection PowerEdge Serveurs
valables jusqu'au 5 Mai 2024 !

Pourquoi choisir Smart Selection ?

- Configurations Les Plus Vendues
- Meilleur Prix Disponible
- Promotions Supplémentaires Applicables
- Offres Flexibles
- Commande Simplifiée

Smart Deals PowerEdge Servers

PowerEdge T560

PowerEdge R7625

PowerEdge R760xs



200€
de réduction immédiate

emea_pet5601a:
T560 - Smart Selection Flexi | 8x3.5" | 4410Y | 1x16GB | 1x600GB HDD SAS | 2x700W | H355 | 3Yr Basic NBD

500€
de réduction immédiate

per762501a:
R7625 - Smart Selection Flexi | 12x3.5" | 2x9124 | 4x16GB | 1x480GB SSD SATA | 1100W | H355 | 3Yr Basic NBD

400€
de réduction immédiate

per760xs4a:
R760xs - Smart Selection Flexi | 16x2.5" | 2x4410Y | 4x16GB | 2x600GB HDD SAS | 2x700W | H755 | 3Yr Basic NBD

Code Produit	Configuration	Remise Immédiate
per2502a	R250 - Smart Selection Flexi 4x3.5" E-2314 2x16GB 2x2TB HDD SATA 700W H355 3Yr Basic NBD	€ 100
emea_per3601a	R3601 - Smart Selection Flexi 4x3.5" E-2414 1x16GB 1x2TB HDD SATA 700W H355 3Yr Basic NBD	€ 150
per660xs1a	R660xs - Smart Selection Flexi 8x2.5" 4309Y 1x16GB 1x600GB HDD SAS 700W H355 3Yr Basic NBD	€ 200
per6604a	R6604 - Smart Selection Flexi 10x2.5" 2x4410Y 4x16GB 2x960GB SSD SATA 2x700W H755 3Yr Basic NBD	€ 500
per660xs4a	R660xs - Smart Selection Flexi 8x2.5" 2x4410Y 4x16GB 2x600GB HDD SAS 2x700W H755 3Yr Basic NBD	€ 400
per662504a	R6625 - Smart Selection Flexi 10x2.5" 2x9334 8x16GB 2x960GB SSD SATA 2x960GB SSD SATA 2x1100W H755 3Yr Basic NBD	€ 500
per750xs1a	R750xs - Smart Selection Flexi 8x3.5" 4310Y 1x16GB 1x600GB HDD SAS 700W H355 3Yr Basic NBD	€ 200
per752509a	R7525 - Smart Selection Flexi 12x3.5" 2x7313 2x16GB 2x480GB HDD SAS 2x700W H755 3Yr PS	€ 400
per7604a	R7604 - Smart Selection Flexi 12x3.5" 2x4410Y 4x16GB 2x960GB SSD SATA 2x700W H755 3Yr Basic NBD	€ 500
per760xs4a	R760xs - Smart Selection Flexi 16x2.5" 2x4410Y 4x16GB 2x600GB HDD SAS 2x700W H755 3Yr Basic NBD	€ 400
per762501a	R7625 - Smart Selection Flexi 12x3.5" 2x9124 4x16GB 1x480GB SSD SATA 1100W H355 3Yr Basic NBD	€ 500
per1502a	T150 - Smart Selection Flexi 4x3.5" E-2314 1x16GB 1x2TB HDD SATA 300W H355 3Yr Basic NBD	€ 100
emea_per3601a	R3601 - Smart Selection Flexi 4x3.5" E-2414 1x16GB 1x2TB HDD SATA 700W H355 3Yr Basic NBD	€ 150
emea_per6601a	T560 - Smart Selection Flexi 8x3.5" 4410Y 1x16GB 1x600GB HDD SAS 2x700W H355 3Yr Basic NBD	€ 200

Promotions Smart Deals cumulables avec les promotions trimestrielles en place : [Attachez, c'est gagné!](#)
Exemple ci-dessous = 1900€ de remise immédiates sur une configurations PowerEdge Intel 160
Détails du dispositif promotionnel en place [ici](#)

- Smart Deals Jusqu'à 500€ de remise immédiate
- Intel CPUs Jusqu'à 300€ de remise immédiate
- Windows Server Jusqu'à 400€ de remise immédiate
- Value SAS SSD Jusqu'à 200€ de remise immédiate



POWER STORE 500T - How to get the BEST possible price EASY & FAST

4 preconfigured offers



6 Drives

PowerStore 500T – 28TBE

6 x 1.92TB NVMe SSD

PowerStore 500T – 227TBE ★

6 x 15.36TB NVMe SSD

10 Drives

PowerStore 500T – 56TBE

10 x 1.92TB NVMe SSD

PowerStore 500T – 113TBE

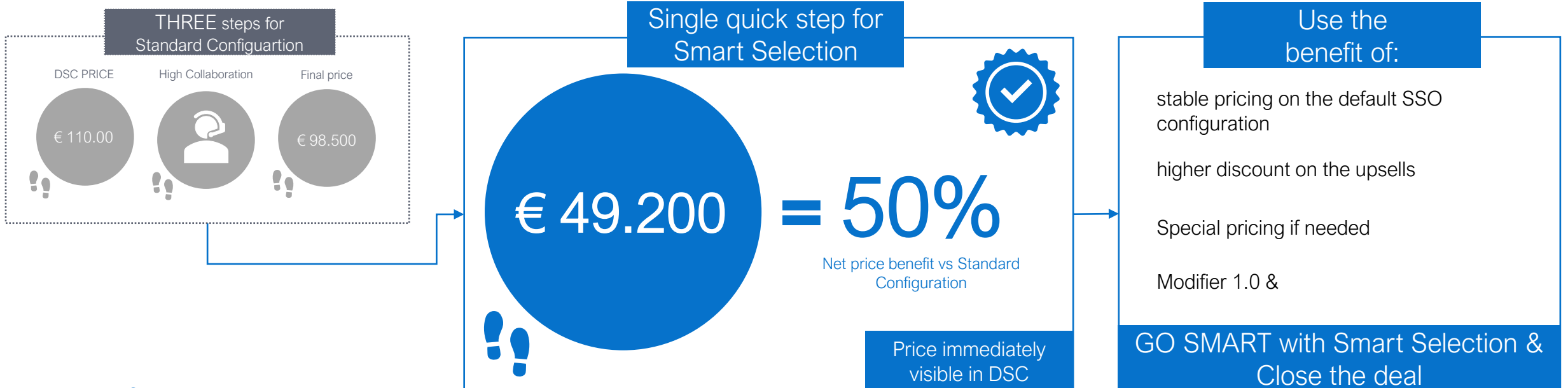
10 x 3.94TB NVMe SSD

Promotional offer

Work SMARTER not HARDER – choose Smart Selection

Example: PS500T with 6 x 15.36TB NVMe SSD ★

*Recommended Reseller Price after Deal Registration



[Competitive information here](#)

PowerVault ME5

Enterprise Features

at an
Entry-Level Price

Ideal for

CCTV, HPC, SAN/DAS,
Virtualization/VDI, Exchange,
ROBO, NoSQL, Databases,
Video Editing, OEM Solutions

All Inclusive

Software-ADAPT (distributed
RAID), IP&FC Replication,
Snapshots, 3 Level Tiering
and more!

Flexibility

From 0 to 100% flash

Leverage incremental 5% net price
benefit on top of Smart Selection
competitive pricing!



Smart Selection PowerVault Promotion

Dell Technologies
PARTNER PROGRAM

Leverage our offers with the **BEST PRICE** to grow your business

New entry model delivers enterprise features in a cost effective package, providing organizations with the next generation storage infrastructure to accelerate their digital transformation.

PowerVault ME5 up to 5% lower net price*



Fast.
Simple.
Affordable.

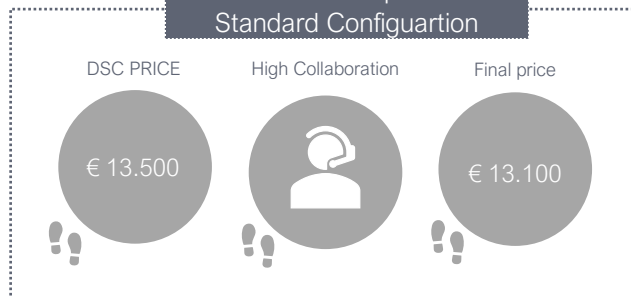
ME5024ISCSI *	ME5024SAS *	ME5024FC *	ME5024AFA *
2x2.4TB HDD SAS + 22xHDD Filler	2x2.4TB HDD SAS + 22xHDD Filler	2x2.4TB HDD SAS + 22xHDD Filler	6x1.92TB SSD SAS + 18xHDD Filler
25Gb iSCSI Controller	12Gb SAS Controller	32Gb FC Controller	25Gb iSCSI Controller
3Yr Basic NBD	3Yr Basic NBD	3Yr Basic NBD	3Yr Basic NBD
iSCSI controller only	SAS controller only	FC controller only	SCSI controller (other controllers available as well)
HDD & SSD available	HDD & SSD available	HDD & SSD available	All-Flash config (SSD drives only)
6,100 € **	6,200 € **	8,000 € **	9,500 € **

*This promotion is valid until 03.05.2024. Dell Technologies reserves the right to remove the promotion at any time without prior notice.

**Please note that the prices displayed are recommended reseller prices after deal registration. You are required to register your deal to meet the promotional price. Prices are displayed in EUR currency. For other currencies in other countries, please visit the DSC and check the local pricing directly in the configurator.

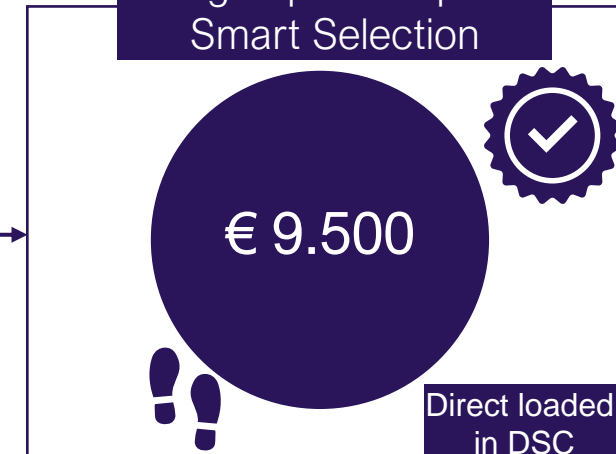
5%
Lower Net Price

THREE steps for Standard Configuration



27% lower Net Price

Single quick step for Smart Selection



*Recommended Reseller Price after Deal Registration

Unity 380F

3:1 Data Reduction Ratio

Accelerate your workloads with All-Flash data storage

Install in minutes, manage from the cloud

Unified Storage of File, Block and Vvols

Ignite Success – leverage our Smart Selection Hot Offers to Outshine the Competition at best prices out there.



Smart Selection
Unity XT Promo

Dell Technologies
PARTNER PROGRAM

Leverage our offers with the **BEST PRICE** to grow your business

Unity XT All-Flash product line sets new standards for storage with compelling simplicity, modern design, flexible deployments and affordable prices– to meet the needs of resource-constrained IT professionals in large or small companies.

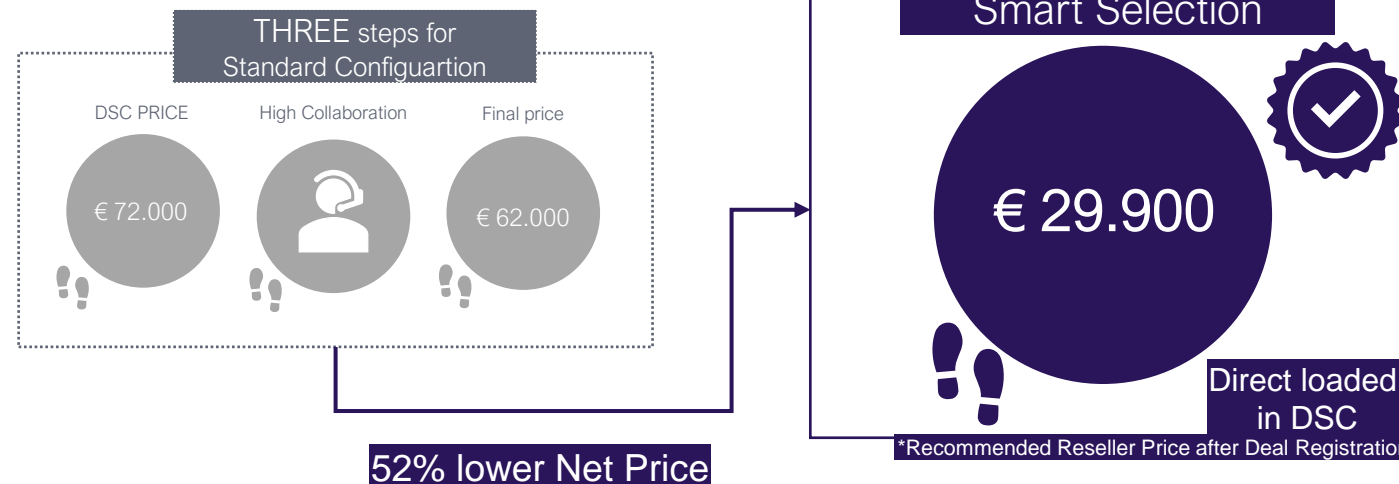


Unity XT All-Flash Array
Optimal Performance and Efficiency

Unity XT 380F Config 1 - 27,15TBE *	Unity XT 380F Config 2 - 58,9TBE *	HOT OFFER! Unity XT 380F Config 3 - 111TBE *
8 x 1.92TB SSD	8 x 3.84TB SSD	8 x 7.68TB SSD
2X4 Port IO 10GbE	2X4 Port IO 10GbE	2X4 Port IO 10GbE
CNA 4x16Gb FC SFPs	CNA 4x16Gb FC SFPs	CNA 4x16Gb FC SFPs
3Yr ProSupport NBD	3Yr ProSupport NBD	3Yr ProSupport NBD
14,990 € **	20,100 € **	29,990 € **

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PowerStore 1200T

4:1 Data Reduction Ratio

Performance optimized

With end-to-end NVME design

Any workload

Single architecture for physical, virtual and container-Based applications and databases

Scale up & scale out

Independently add capacity Or processing power with **clustering**

Ignite Success

leverage our Smart Selection Hot Offers to Outshine the Competition at best prices out there.



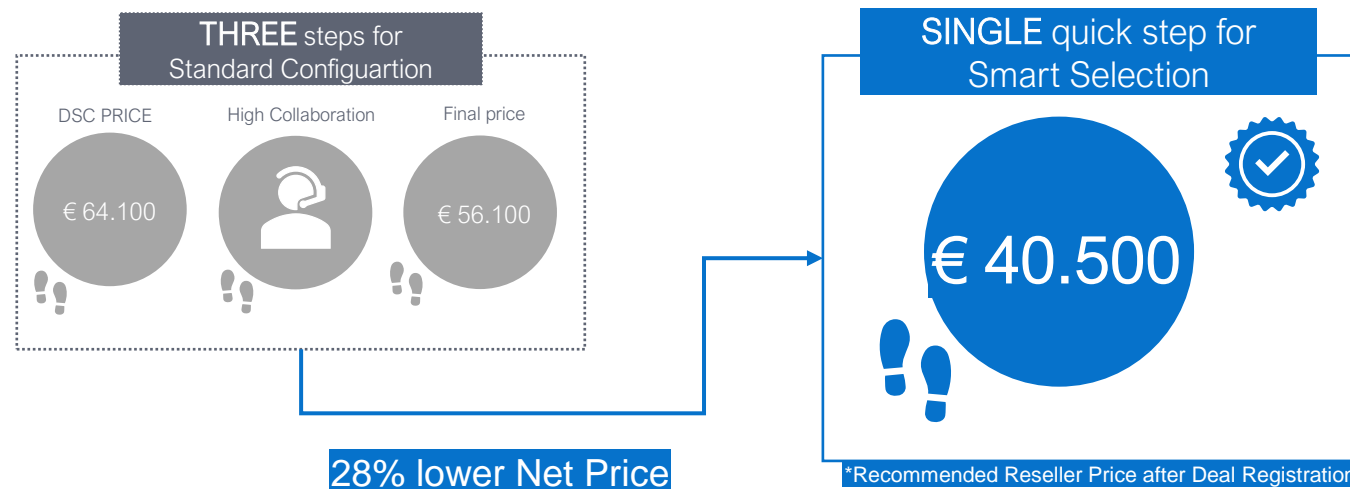
2 x 10 Drives Configuration

PowerStore 1200T – 56TBE

10 x 1.92TB NVMe SSD

PowerStore 1200T– 113TBE

10 x 3.94TB NVMe SSD



Networking Smart Deals

B2B



Smart Deals. Affordable. Simple. Fast
Smart Selection Networking Promotion



Flip the Switch to Open Networking with PowerSwitch Smart Selection Offers

10GbE Switches Promotion up to 20% lower net price!*

Valid: 05.03.2024 to 03.05.2024, EMEA

PowerSwitch S Series 10GbE ToR switches designed for flexibility and high performance for today's demanding workloads and applications. A family of mid-range switches that enable you to find the ideal solution for your specific data center in-rack needs.

Order Code	Specifications	Discount (already reflected in the net price)
DNS412B	1U PHY-less ToR 28x 10GbE SFP+, 2x QSFP28 IO to PSU 2x PSU OS10 1Yr PS med core, or leaf	Up to 10%+ discount
DNS412BT	1U ToR 28x 10Gbase-T, 2x QSFP28 IO to PSU 2x PSU OS10 1Yr PS med core, or leaf	Up to 10%+ discount
DNS4148F	1U PHY-less ToR 48x 10GbE SFP+, 4x QSFP28 2x QSFP+ IO to PSU 2x PSU OS10 1Yr PS med core, or leaf	Up to 10%+ discount
DNS4148T	1U ToR 48x 10Gbase-T, 4x QSFP28 2x QSFP+ IO to PSU 2x PSU OS10 1Yr PS med core, or leaf	Up to 20%+ discount

25+GbE Switches Promotion up to 15% lower net price!*

Valid: 05.03.2024 to 03.05.2024, EMEA

PowerSwitch S Series 25+GbE ToR or core/aggregation switches built for building high-capacity network fabrics that are easy to deploy, cost-effective and provide a clear path to a software-defined data center.

Order Code	Specifications	Discount (already reflected in the net price)
DNS5212F_Entry-Level	1U ToR 12x SFP28, 3x 100GbE QSFP28, IO to PSU, 2x PSU, OS10, 1Yr PS small / med core, or leaf	Up to 6%+ discount
DNS5224F_Entry-Level	1U ToR 24x SFP28, 4x QSFP28 IO to PSU 2x PSU, OS10, 1Yr PS small / med core, or leaf	Up to 13%+ discount
DNS5248F_Entry-Level	1U ToR 48x SFP28, 2x QSFP28-DD, 4x QSFP28, IO to PSU, 2x PSU, OS10, 1Yr PS small / med core, or leaf	Up to 15%+ discount
DNS5232F_Entry-Level	1U ToR 32x QSFP28, 2x SFP+, IO to PSU, 2x PSU, OS10, 1Yr PS Core, Spine, or Leaf	Up to 15%+ discount

*This promotion is already available in all sales tools, there is no extra step needed to select it. Please note in specific cases additional upsells may be required to take an advantage of the full 20% net price benefit.

**Leverage additional price benefit after Deal Registration. Starting from price may vary from country to country.



Find more information on [Smart Selection offers](#)



Contact your Dell Technologies Partner Account Manager

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Smart Selection Sales tools

“Do it Right the first time with Smart Selection on all transactional deal”



#	What ?	LOB	Partner Portal
1	Pourquoi choisir Smart Selection	All	Link
2	Vidéo Smart Selection Short	All	Link
3	Playbook Distribution	All	Link
4	Playbook Direct/ Revendeur	All	Link
5	Catalogue Produit Smart Selection	All	Link
6	Offre Smart Deals B2B	All	Link
7	Offre Smart Selection Stockage	Storage	Link
8	PowerStore & Connectrix bundle	Storage	Link
9	POWERSVAULT ME5	Storage	Link
10	UNITY XT Hybrid	Storage	Link
11	PowerStore 1200T	Storage	Link
12	PowerStore 500T	Storage	Link
13	PowerStore1000T	Storage	Link
14	Vx Rail	Storage	Link
15	Azure Stack	Storage	Link
16	DataDomain	Storage	Link
17	PowerProtect	Storage	Link
18	DM5500	Storage	Link
19	AMD Green IT	Server	Link
20	Intel HPC /IA	Server	Link
21	Serveur Tours 1 Socket	Server	Link
22	Serveur Racks 1 Socket	Server	Link
23	Serveur Tours 2 Socket	Server	Link
24	Serveur Racks 2 Socket	Server	Link
25	Serveurs AMD 16G	Server	Link
26	Brochure AMD	Server	Link
27	Presentation AMD	Server	Link
28	Rise Portal	All	Link
29	Remise en plus	All	Link
30	Dell Solutions Configurator	All	Link
31	SNS Promotions Overview	All	Link



Smart Selection

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DELLTechnologies